



BRAJAGOPAL MAITI

Senior management Professional

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A versatile professional having 19+ years of profound **Leadership** experience in **Production Planning & Control, Outsourcing Planning, Plant Operations, Lean Manufacturing, MDS Planning, Project Management, Production Engineering, Finish Goods Movement & Dispatch, New Product Development, Material Planning, Inventory Management, Product Costing & Budgeting, Capacity Planning, and Team Management** in an organization of high repute.

🧠 Executive Profile

- **A competent professional with rich experience in current production with best practices tools** and Skilled at developing and streamlining strategic MRP planning with proven capability to enhance operational effectiveness to meet operational goals within the cost, time, quality and quality parameters with techniques and implement them in a reasonable and responsible way
- **Proven excellence in analysing all facets of production** and making recommendations for improvement and **Rendered engineering support for production and maintenance activities** to ensure maximum production.
- **Expertise in implementing cost saving measures** to achieve substantial reduction in terms of resource cost, material cost, reducing downtime & enhancing operational effectiveness of the equipment
- **Skillful in conceptualizing and implementing strict measures** in operating procedures and equipment centerlines to optimize resource/capacity utilization by implementing processes and procedures to facilitate smooth functioning of overall operations & enhance operational efficiency
- **Instrumental in formalizing the Company's production processes and procedures** and strive for continuous productivity and quality improvements/enhancements and ensuring the safety procedures were followed
- **Successful in dropping down manpower costs** by ensuring efficient utilization of available resources through effective training and deployment to achieve organizational business objectives
- **Robust experience in dispensing cost-effective and efficient SCM solutions** to enhance business value & achieve organizational goals and monitor existing network & managing the supply chain for the items
- **Engaging with various Head of Departments** for understanding challenges faced and providing new perspectives, insights views and recommendations to work within the budget and planning and implementing preventive and breakdown maintenance schedules of factory machinery and equipment, reduced machine downtime and enhanced equipment reliability

🏗️ Core Competencies

Production/Plant Operations

Manufacturing Operations

Inventory Management/FG Movement

Customer Order Management

Resource Management

Strategic MRPPanning,Scheduling

Supply Chain Management &Coordination

Industrial Engineering

☰ Soft Skills

Communicator

Innovator

Collaborator

Analytical / Thinker

Intuitive / Team player

📅 Career Timeline



Education & Credentials

- PGDMM/ MBA in Material Management from Indian Institute of Material Management, Kolkata- 2011 with 69.78%
- GDMM in Material Management from Indian Institute of Materials Management, Kolkata - 2008 with 70.56%
- B.E (Mechanical Engineering) from Utkal University, Bhubaneswar-2002 with 70.26%

Professional Experience

Nov'07 – till date: Tractors India Limited, TIL Ltd., Kolkata as Deputy Manager - Planning and Production Control *Final reporting to Vice President-Production, ME & PPC, and Manufacturing*

Growth Path:

Apr'18 – till date: As Deputy Manager - Planning and Production Control

Apr'10 – Mar'18: As Assistant Manager Planning and Production Control

Nov'07 – Mar'10: As PPC Engineer

- **Significant in managing the overall production operations** from the stage of conceptualization to execution including progress monitoring & manpower planning
- Distinguished abilities in planning and scheduling production activities includes **MDS (Master Demand Schedule) preparation and MRP Run (Material Requirement Plan)** as per the schedule production programme for generating the net demand in ORACLE
- **Defined & structured processes control plans** for ensuring smooth workflow and achievement of production targets & performance parameters; managed quality control by ensuring adherence to quality systems in manufacturing operations.
- **Leader in monitoring** total material cost and resource utilized against manufacturing and spearheaded the overall **FG (finish goods) movement in the factory** from the physical and system point of view
- **Exceptional in interaction with SCM team** to finalization of demand for PR both total Import & Domestic procurement items and generating the net job demand requirements required to release for loading in Shop Floor Production according to MRP Suggestion through ORACLE System
- **Managing System Material Allocation and generating shortage reports** to initiate the activity for SCM Procurement action for all Crane model including additional item requirement as per customer demand as per SCORe system data
- Supervisory control over entire **customer order management, sales order creation and order configuration** in-line with marketing firm with projected demand schedule through ORACLE System
- Adroit in managing Materials planning entailing procurement, **inventory control mechanism** and ensuring timely supplies of all Crane model including additional item requirement as per customer demand as per SCORe system data and improved on time delivery from 80% to 95%
- Immense experience in developing & **implementing innovative strategies to streamline production** unit operations and production planning of all RT and Truck Cranes and defence related cranes from planning side includes model like Akash Auto Crane (AAC), MCV, N80 Akash (Army/Air force Version), N135 Pinaka, N50 and RT630C HD 6X16 (Army version).
- Engineering marketing activations and optimizing ROI for spends basis Impressions, market analysis and business development and successfully **increased yearly turnover from 200 CR to 250 CR**
- Successful in **reduction of the Order LD Clause** drastically from **3 % on Yearly sales to 0.5 %** by Improved Customer delivery reliability and reduction of LD features Specially for Government Tenders
- **Evaluating areas of improvement** and managing performance improvement projects; recommending process modifications & adoption of best practices to enhance operational efficiencies of plants to reduce product cost
- Expertise in **documenting the production reports** and procedure for **ISO requirements** to meet requirements of Annual external and internal ISO audit
- Prudent in **creating outsourcing plan with vendors** and executing by coordinating with the supply chain team, while meeting the outsourcing norms
- Demarcated abilities in **planning day-to-day strategies to ensure day wise production targets** and monitoring Test Bed Activities during Testing of all the Crane Models after rolled out from Assembly Shop
- Steered the planning and Controlling production and Material Procurement Process and Controlled the total Process effectively and efficiently by formulated Annual Plans, Rolling Plans, Monthly Plans with Daily Planning and Scheduling

Trainings Attended

- Tata Iron & Steel Company Ltd. (Bearing Division), Nimpura, KGP
- Kharagpur South Eastern Railway Workshop (S.E. Rly Workshop KGP)

- Confederation of Indian Industry (CII) MDP on Production and Operations Management

Seminars/Academic Projects

- The Computer Programming as well as the operations like as, Facing, Grooving, Step Turning, Thread-Cutting, Drilling, Milling was performed on the billet in CNC Machines.
- The Design of a 4- Stroke, 3-Cylinder vertical in-line Diesel Engine of 90 KW capacity at 3000 R.P.M. to be used for Electric Power Generation assumes 20% possible overhead.
- The topic of the seminar report was about on “The Study of Edge-Sliver Problem in Hot Strip Mill (HSM) at RSP”
- Design Evaluation, Failure Analysis & Re-design of a Hydraulic cylinder sealing.

Previous Experience

- Jun’03 – Nov’07: Usha Tele hoist Limited, Kolkata UT Limited as Assistant Manager – Production Planning & Control and Plant Operations
Growth Path:
- Jul’07 – Nov’07: As Assistant Manager – Production Planning and Control and Plant Operations - Direct report to AGM-WORKS
- Jan’05 – Jun’07: As Senior Engineer Production Planning and Control and Plant Operations
- Jul’04 – Dec’04: As Management Trainee Production Planning and Control and Plant Operations
- Jun’03 – Jun’04: Engagement for Practical Training through B.O.P.T



Personal Details

Languages Known: Bengali, Hindi, and English

Address: Kolkata, India - 700056

Passport Number: P4754901 (Valid till: 13-10-2026)